



Strategy and management consulting

Increasing business efficiency and shareholder value



What do we do?

We are committed to improving in-house processes, optimizing organizational structures and introducing strategies that ensure competitive advantage.

We help businesses adapt to change, incorporate digital technology and enhance operational efficiency.

Industry expert evaluation

We provide consulting services for companies in a variety of economic sectors:

- Oil and gas
- Construction
- Energy
- Telecom
- IT
- Other industries and services

KEY AREAS

I Management consulting

We develop strategies to enhance business performance, optimize in-house processes and facilitate management of change for various companies.

Our services are focused on long-term growth and adaptability to contemporary challenges.

- Development and implementation of strategies
- Optimization of business processes
- Increased operational and organizational efficiency
- Management of change
- Business digitalization

II Turn-key business development

We assume the responsibility for implementing the strategic initiatives to enable upward profits and shareholder value. The scope of our work extends to the management of new projects, restructuring and elaboration of asset recovery plans.

Lines of business

1. Strategic project management
2. Growing profits and company value
3. Asset restructuring and recovery
4. Development of new lines of business



ALMA Group is a reliable partner for oil and gas and oilfield service companies in the Russian Federation and worldwide

2017

Founded in



200+

In-house
employees



35+

Projects
delivered

Our Clients benefit from:

- In-house software
- AI and ML-based technologies
- Consulting and services in IT, operations, and management

Consulting project

- Management
- Operations
- IT projects

Engineering/custom Software development and IT integration

- Pre-FEED, FEED
- WCT – Waterflooding control technology — (C)
- Mitigation of geological risks
- CTC – Computer training complexes

Project management

- PMC – Project Management Consulting)
- MAC – Main Automation Contractor
- Integrated planning — (C)

SCADA

Supervisory Control and Data Acquisition

- ALPA SOFTWARE — (C)
- System integration based on partner products



ALMA SERVICES COMPANY

BUSINESS LINES

Equipment reliability

- ASTRA SMS — (C)
Rotating equipment monitoring
- VR and computer training complexes
- Remote monitoring centers for rotating equipment

Process control and computer modeling

- WellTrack – Workover and logistics automation — (C)
- APC – Advanced Process Control — (C)
- Modeling the processes for the development of production facilities digital twins or simulators for process operators

Life cycle management for submersible equipment

- ESP remote monitoring centers
- CycleOp product solution — (C)
- Well performance analytics, selection of equipment, digital product passport, predictive failure analysis
- Academy of artificial lift well stock
- Competence center for artificial lift well stock